



Robert C. Hilton, ASA

Managing Director

PROFESSIONAL OVERVIEW

Rob is a Managing Director of South Park Advisors, an independent business valuation firm that caters to business owners, attorneys, accountants, ESOP Trustees, commercial bankers, trust departments, insurance agents, and financial planners. He has more than 20 years of experience providing valuation services to private and public companies ranging in size from less than \$1 million to \$1 billion in sales. His diverse portfolio of valuation services includes employee stock ownership plans (ESOPs), business succession planning, estate & gift tax reporting, mediation, equity sales, buy/sell agreements, recapitalizations, stock option plans, charitable foundation reporting, and lending purposes. Rob also focuses on the valuation of covenant-not-to-compete and non-solicitation agreements and has extensive experience in exit planning.

He also frequently speaks on exit planning at various local, regional, and national events. In addition, Rob has testified as an expert witness in the Superior Court of New Jersey.

In recent years, Rob has become an age group competitive swimmer and has competed at the U.S. Masters Swimming National Championships.

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PROFESSIONAL AFFILIATIONS

American Society of Appraisers

The ESOP Association, Executive VP
of the NY/NJ Chapter

National Center of Employee
Ownership

Greater Rochester Chamber of
Commerce

PROFESSIONAL EXPERIENCE

South Park Advisors –Managing
Director, 2018-present

Katz, Sapper & Miller – Director,
2016-2018

Empire Valuation Consultants –
Manage, 2000-2016

EDUCATION, CREDENTIALS, AND SPECIAL TRAINING

Accredited Senior Appraiser, American Society of Appraisers (ASA)

MBA, University of Rochester

BA, Chemistry and Psychology, Emory University

INDUSTRY EXPERTISE

His experience is diverse and includes, but is not limited to, the preparation of hundreds of valuation reports for the following types of businesses:

Manufacturing Distribution	Real Estate Holdings	Start-up Companies
Retail/Service	Foodservice	Construction
Investment Companies	Architectural/Engineering	Pharmacies
Advertising/Printing	Govt. Contractors	Info. Technology
Auto Dealers	Homeland/Public Safety	Apparel/Textiles
Life insurance Policies	Energy/Utilities	Healthcare-related
Prof. Staffing/Exec. Search	Professional Services	